



**Tidelands Chrysler Jeep Dodge**  
9387 Ocean Hwy  
Pawleys Island, SC 29585

**Superintendent:** Ed Brown  
**Architect:** Bill Halasz  
**Owner:** Bob Paglio

**Project Start Date:**  
December, 2007

**Completion Date:**  
August 1, 2007



## Tidelands Chrysler Jeep Dodge

The construction of Tidelands Chrysler was started during the last week of December, 2006 and has reached substantial completion!! Superintendent, Ed Brown stated that with the exception of a few subcontractor delays, the project was "as good as it gets"!

Tidelands is a 23,000 square foot 2 story automotive dealership. The project design called for a merger of a pre-engineered Butler building for the shop areas with conventional red iron building for the showroom and office sections. The completed construction is an attractive display of workmanship and detail.

Brown speculated that the only real problems encountered throughout this project were the result of planning issues that could easily be resolved for future projects. Because multiple subcontractors were working on several jobs simultaneously, He had some difficulty in securing a specific time frame to schedule the subs and to accurately estimate completion times. Ed's solution, "don't spread the subs so thin".

### Kudos to Worley Trucking & Coastline Electric

A special thank you to two outstanding subcontractors - Worley Trucking and Coastline Electric for outstanding service and performance. According to Ed Brown, both subcontractors were "top notch" in every aspect of their performance. They were prompt, efficient and were a positive contribution to the project. So, please take moment to compliment their employees and let them know they are appreciated!



## You Hold the Key to Creating Balance in Your Life

By: Regina Barr

I often chuckle at how hard so many of us seem to be working to find the ever elusive balance that we seek. Some of you are probably personally convinced (and some days I am too!) that balance simply does not really exist. Perhaps you have told yourself that having balance is simply one of those urban legends. Sort of like the Loch Ness Monster, you've heard of it but never seen it.

So what is balance? There are many definitions of balance. According to Webster's Ninth New Collegiate Dictionary, one definition of balance means to bring into harmony or proportion. Another is to bring to a state or position of equipoise. It doesn't take a rocket scientist to note the word poise in the word equipoise and that certainly sounds like something I'd like more of. Wouldn't you?

So, how do you get it? Simply put, you get balance by developing the ability to prioritize and focus on those things that are most important to you, and to let go of those things that aren't important to you. And, this requires that you have a personal definition of success, a clear understanding of your values, and a means for evaluating all of the demands on your time that you receive on a daily basis. You also need to define what balance looks like and feels like for you. And finally, you must stop comparing yourself to others!

Posted next to my telephone are the top three strategic priorities by which I evaluate or screen all demands on my time. When a demand for my time comes in, I review it against these strategic priorities and then I make a choice as to what I should do. There are only three things that I can do with any demand on my time:

1. **DO** it. Complete what is requested of me.
2. **DELEGATE** it. Ask someone else to do it.
3. **DISCARD** it. Decline the request altogether.

Like most, you are probably very adept at doing what is requested of you. However, you could probably use lessons on delegating and saying no in the first place.

So my challenge for you is this. Consciously practice delegating and saying no more often. Then, do something just for you. If this fits with your vision of balance, then you are on the right track. If not, then you have more work to do. Remember, you hold the key to balance in your life. If you select which door you open thoughtfully, you will find that balance can indeed be yours. And that's a good thing.

About the Author: Regina Barr is a management consultant and speaker who helps companies develop strategies to attract, develop and retain women leaders. Sign up for her FREE Ezine, Developing People...Inspiring Success at <http://www.RedLadder.com>

## Congrats!!!

Congratulations to Sheila on the birth of her granddaughter, Madyson Leigh was born on July 11th. She weighed 8 lb 3 oz and was 20.5 inches "tall". Sheila has **TWELVE** grandkids in all, now. Whew!

Congratulations to Alisha Patton. On August 11th Alisha married Jason Smith. Jason is the FedEx delivery driver for our Florence office. He and Alisha met "on the job" last year.

- Wishing you both a wonderful & blessed marriage.



## Current Projects

### ADP

2205 Enterprise Blvd - Florence SC

**Alligator Water & Sewer**  
Columbia, SC

**Brooke Greene Convenience and Grill**  
Florence, SC

**Central Baptist**  
512 Springs St Darlington 29532

**CHS Pee Dee Orthopedics**  
CHS—Florence Women's Center

**Colony Square**  
Camerow, SC

**Conway Health Department**  
1931 Industrial Park Rd. Conway, SC

**Dilmar Oil Co.**  
Charleston, SC &  
Columbia, SC

**FBI Atlantic Business Center**  
Allied Dr. – Conway, SC

**FF-Pavilion Press Box**  
1515 Freedom Blvd - Florence, SC

**FMU-McNair Auditorium**

**Georgetown County Water & Sewer**  
4145 Highmarket St. – Georgetown, SC

**Georgetown Streetscape**  
701 Front St. - Georgetown, SC

**Green Sea Floyd's High School**  
5625 Hwy 9 - Green Sea SC

**Little Treasures Learning Center**  
Longstreet Rd. – Dillon, SC

**McCleod Urgent Care**  
3015 W Palmetto St. -  
Florence SC 29501

**MCRC**  
Eastover, SC

**Midway Elementary School**  
Cassett, SC

**Mullins Streetscape**  
Mullins, SC

**NMB Primary School**  
North Myrtle Beach, SC

**Santee Cooper Interpretive Center Addt.**  
Monks Corner, SC

**Waccamaw Intermediate School**  
Pawleys Island, SC

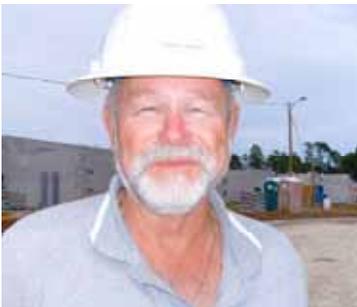


***Never be afraid to try something new***

***Remember:***

***Amateurs...built the ark.  
Professionals...built the Titanic***

## 3rd Quarter FBI Employee Spotlight



**Sidney Baxley**  
Superintendent

*“Sidney exemplifies what a Christian is. No matter where he is or what he’s doing - he is always the same, happy, calm, caring man”*

- Bobbie Sue Jones

Sidney Baxley is a superintendent who has been a member of the FBI family for over 7 years. He was one of several employees that came to FBI in 2000 with the merger of the Myrtle Beach office of Wise Construction. Sidney had been with Wise for over 10 years at the time of the merger and when asked how the change affected him, Sidney simply replied “It just tickled me to death!” He went on to say that he is very happy working at FBI and attributes his contentment and the company’s success to the company’s family-like atmosphere. He stated that being with FBI was like being a part of “one nice big family” and that this company was very different than any other company he had been with.

Sidney and Huberlene, his wife of 36+ years, live on a farm in the Juniper Bay Community. They have raised one son, Kirby (age 32) and now enjoy one wonderful grandson, Kyle (age 2 1/2). In addition to his active family life, Sidney is as a deacon at High Point Baptist Church and stays involved with the church and his community.

Sidney is a dedicated employee and a true asset to the FBI family!

“He is one of those all around likeable guys. When you blend his personality and faith with his extensive construction knowledge the combination makes for a truly valuable employee.” - Kent Gunter

P.S. Word on the street is that Huberlene washes Sidney’s work truck every Friday afternoon. But sshh - don’t let the other Super’s know - their wives might not forgive me.

## WORKSITE SAFETY

Many accidents and other problems can be avoided with a little planning and consideration. The following basic techniques will assist in providing a safer work environment.

- Monitor equipment daily to ensure proper functioning.
- Decrease stress levels so employees can stay focused on the tasks at hand.
- Provide clear markings such as color contrasts on steps or uneven floors.
- Encourage medical aid training and know who is qualified.
- Distribute and practice emergency plans such as evacuation procedures.
- Maintain organization to help workers stay focused.
- Brief all new employees on current safety procedures.
- Post warning signs on damaged or wet floors to eliminate slips and falls.
- Follow existing rules exactly so that all rules maintain their value.
- Provide adequate lighting in all areas of the work environment.
- Be visibly involved in the workplace and available to employees.
- Perform frequent inspections and risk assessments of the work environment.
- Set an example in safety management as employers/supervisors set the tone.
- Have workers rotate tasks in repetitive environments to reduce strain injuries.
- Consider ergonomics such as learning the right way to lift heavy objects and ensuring that chairs provide adequate back support.

*Excerpts from “Safety Management Technique” By: Dan Snyder, Safety consultant with Performance Based Safety, LLC (PBS)*



## Inside The Ranks

### A Message from Kent Gunter

I recognize that this initial newsletter may come as a surprise to most of you but FBi Construction is making a conscience effort to try and distribute these newsletters on a quarterly basis. There are multiple reasons for initiating this change. As FBi Construction has grown over the past 25 years it has become more and more difficult to keep everyone abreast on the latest and greatest news within the company. Many of our employees in the field and even some of the office staff have no idea of what our company is doing as a whole and even less about what is happening in each of our personnel lives. FBi Construction has always strived to preserve a sense of family environment among our employees and I am hoping that this step will only reinforce and encourage that commitment. The long term intentions are for this newsletter to not only reach each and every employee but to also allow architects, past clients, and potential future clients the opportunity to become more familiar with the heart of FBi Construction, which is it's employees, not just the name of the company.

The format for each newsletter will be roughly the same with each issue having what we'll call "Inside the Ranks". This section will be written by Robert, Kyle, Dad, and/or myself and will present various points of view concerning what we deem as practical information that can help everyone understand our direction, concerns, and ways to keep our course straight and true. These topics will cover a wide range of issues from company personnel issues, employee benefits, owner/contractor relationships along with a general overview of the company from the management's perspective.

As you can see on the front cover the name of our newsletter is The Firm Foundation. This name symbolizes two very important items. First, it is a representation of our actual livelihood and career path. Before we ever lay the first brick or erect the first column it is imperative that we have a firm foundation on which to place these items. Without the proper foundation the remainder of the work that takes place will be futile and eventually the months and years of work and thousands of dollars that goes into a project will be in vain as the structure falls into a state of disrepair.

The second meaning has a biblical perspective and represents how we each need God's firm foundation (2 Timothy 2:19) in our personal lives on which to build everything else upon. Without this foundation in our lives everything we do is futile and will eventually lead to a sense of hopelessness and despair with eventual eternal ramifications. From a company perspective we mandate that each project we construct have this firm foundation. We do not ask this of our employees but mandate this. On the other hand we hope that and ask that each of our employees are representative of the wise man that built his house upon the rock (Matthew 8:24-27). I believe that both perspectives are intertwined and for us to continue to grow and prosper as a company we must build and develop our personal lives around God's foundation and no other.

On a final note we welcome your feedback and hope that you will find these upcoming newsletters both beneficial and valuable as we strive to make FBi Construction both a better place to work and a better company to do business with.

*"When you become detached mentally from yourself and concentrate on helping other people with their difficulties, you will be able to cope with your own more effectively. Somehow, the act of self-giving is a personal power-releasing factor."*

- Norman Vincent Peale

*"The difference between the impossible and the possible lies in a person's determination."*

- Tommy Lasorda

## Lasting Impressions...

The old saying, "you never get a second chance to make a first impressions" is undoubtedly true.

Here are 10 ways to make a first impression count, courtesy of Christine Lazuk of Graham Communications.

- Arrive on time. Never be late for a schedule appointment.
- Treat the receptionist and secretary with respect.
- Research the company and the industry.
- Be sure to arm yourself with background information.
- Be prepared and organized. Have all samples, brochures, etc. easily accessible.
- Don't make yourself at home in the projects office. Don't sit down until you receive an invitation to do so.
- Talk LESS, listen MORE.
- Don't offer solutions before asking their needs.
- Use appropriate language.
- Project a professional Appearance.
- Have a POSITIVE attitude!! Wear a smile and give your prospect a solid hand shake.



## 3rd Quarter Birthdays



### JULY

Horace Cox 7/13  
 Willie Fix 7/26  
 Kyle Gunter 7/28  
 Darien Nesselrode 7/06  
 Joby Tanner 7/02

### AUGUST

Sidney Baxley 8/25  
 Mike Doyle 8/13  
 John Hewitt 8/15  
 Joyce Jeffcoat 8/23

### SEPTEMBER

Robert Adams 9/16  
 Bill Bollinger 9/21  
 Andre LaBlanc 9/20  
 Roger Rowell 9/23  
 Perry Rutrough 9/19

Happy birthday to you...happy birthday to you...

happy birthday to all of you. .happy birthday to you!!!

## FBI Construction

### General Contractors

Post Office Box 3675  
 Myrtle Beach, SC 29578  
 Phone: 843.394.3242

Post Office Box 4507  
 Florence, SC 29502  
 Phone: 665-0408

## Putting Things in Perspective

by Jason M. Gracia - Motivation123™

Often times it takes a light tap on the shoulder - or a slap in the face - to put things in perspective and bring a brighter note to our seemingly difficult times. One such tap is the story of Ben Underwood, a young boy who, due to the onset of cancer, has been blind since the age of three.

While this difference could - and certainly has - limited the goals, dreams, and daily activities of many, this particular case was different. Not only did Ben decide at age six that he was through using a cane, but three years before he began using a technique called echolocation, the same method used by bats and dolphins to perceive their environments.

It soon became apparent that Ben's skills were off the charts, even called 'extraordinary' and 'pushing the limits of human perception' by medical doctors. Simply by using a series of clicks and gauging the time it takes for the sound to return and in exactly what fashion, he can oper-

ate in the world like any other child. He skateboards, plays kickball with the neighborhood kids, and even chases down his brother to return a sneak-attack tackle.

Ben can even tell the difference between a parked car and truck, all through the use of clicks with his mouth. Simply amazing.

The point of this story, as far as we're concerned, isn't that Ben Underwood has an amazing ability but that he took a weakness and turned it into a source of creativity, skill, and strength. He didn't dwell, nor did he accept a state of life below his desires. Instead, he accepted the facts and moved forward. It's the example of overcoming adversity that I want you to take to heart. If a young boy can function and maneuver without the use of his eyes, can't you find a way to overcome your challenges? Can't you find a way to get the things you want and to help those you care about do the same?

Visit [www.motivation123.com](http://www.motivation123.com) for more motivational & inspirational stories and resources!

**“Some people spend their lives going first down one road and then another. They wander nowhere in particular and then wonder why they never get anywhere. The most important road we need to go down is the one that Christ is on. Then the rest of the pieces of our lives will fall into place.”**

**- Unknown**

